

Cartus Contact Name \_\_\_\_\_  
 Broker \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Agent \_\_\_\_\_ Phone \_\_\_\_\_

Date Submitted \_\_\_\_\_  
 File # \_\_\_\_\_  
 Owner \_\_\_\_\_  
 Subject Property \_\_\_\_\_

### showings

# Since Last Report  
 # Since Listed  
 # to Date  
 # of 2<sup>nd</sup> Showings (Past 2 weeks)

### open house

Date of Last Open House  
 Type of Open House  
 # of Attendees

Initial bma date:

### feedback

Buyer

Broker

bma probable sale price:

if listed, expiration date:

### competition

Price Range  
 # of Total Competing Listings  
 # of New Competing Listings  
 # In Same Subdivision  
 Absorption Rate

Competition? New Homes REO

# In Same subdivision

% of Market

Incentives

### subject property

STYLE	APPROX GROSS LIVING AREA	TOT RMS	BED RMS	BATHS	GAR & TYPE	LOT SIZE	YEAR BUILT	DAYS ON MARKET	ORIGINAL LIST PRICE	CURRENT LIST PRICE	DATE OF LAST REDUCTION

Comments (please include current incentives)

### most comparable recent sales

COMPARABLE SALE # 1 \_\_\_\_\_ Inspected? Yes No

Original List Price \_\_\_\_\_ Final List Price \_\_\_\_\_ Contract Price \_\_\_\_\_ Closing Date \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market

Included on  
Original BMA

Similar to subject - Incentives

Superior to subject -

Inferior to subject -

COMPARABLE SALE # 2 \_\_\_\_\_ Inspected? Yes No

Original List Price \_\_\_\_\_ Final List Price \_\_\_\_\_ Contract Price \_\_\_\_\_ Closing Date \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market

Included on  
Original BMA

Similar to subject - Incentives

Superior to subject -

Inferior to subject -

COMPARABLE SALE # 3 \_\_\_\_\_ Inspected? Yes No

Original List Price \_\_\_\_\_ Final List Price \_\_\_\_\_ Contract Price \_\_\_\_\_ Closing Date \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market

Included on  
Original BMA

Similar to subject - Incentives

Superior to subject -

Inferior to subject -

subject property				File #				Date			
STYLE	APPROX GROSS LIVING AREA	TOT RMS	BED RMS	BATHS	GAR & TYPE	LOT SIZE	YEAR BUILT	DAYS ON MARKET	ORIGINAL LIST PRICE	CURRENT LIST PRICE	DATE OF LAST REDUCTION

Comments

## most comparable competitive listings

COMPETITIVE LISTING # 1 \_\_\_\_\_ Inspected? Yes No  
 Original List Price \_\_\_\_\_ Current List Price \_\_\_\_\_ Incentives \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market	Included on Original BMA

Similar to subject -

Superior to subject -

Inferior to subject -

COMPETITIVE LISTING # 2 \_\_\_\_\_ Inspected? Yes No  
 Original List Price \_\_\_\_\_ Current List Price \_\_\_\_\_ Incentives \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market	Included on Original BMA

Similar to subject -

Superior to subject -

Inferior to subject -

COMPETITIVE LISTING # 3 \_\_\_\_\_ Inspected? Yes No  
 Original List Price \_\_\_\_\_ Current List Price \_\_\_\_\_ Incentives \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market	Included on Original BMA

Similar to subject -

Superior to subject -

Inferior to subject -

## additional marketing information

**MARKETABILITY OF SUBJECT** (positives, negatives, recommendations- comment on location, architectural style, floor plan, economic conditions, etc)

Impact of foreclosures\short sales that are comparable to the subject property?

Any new/recent/additional marketing obstacles since last report?

Steps taken to network and advertise the subject property in the last 2 weeks? (include all forms of media)

In your opinion, what is necessary to sell this house in the next 30 days? *(the information above should support your request)*

### agent recommendations

New Recommended List Price: \$ \_\_\_\_\_ Most Probable Sales Price: \$ \_\_\_\_\_

RECOMMENDED INCENTIVES:

Did you discuss this with the homeowner? Yes No Please provide homeowner response.

**For Cartus Relocation Properties:** Please confirm that you placed the Cartus State Contract with the Cartus Disclosure Package in the house for easy access for the buyer(s) agents to see and pick up. \*This is only applicable if you are in 1 of the following 25 States: PA, PR, CA, KY, DE, IL, IN, ME, MD, MO, MS, NE, NJ, OH, WV, AL, VT, GA, SC, KS, FL, MT\*

Yes No

authorized Relo Dept signature