



ABOUT ZAP

Zap is a CRM (Customer-Relationship Management) tool that is an end-toend software solution you can use for

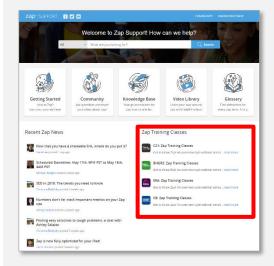
- · Lead generation
- Marketing and Web site hosting
- Incubating prospects passively
- Communicating with clients
- Recording insights on homes
- Predicting which prospects are starting the home-buying process

AVAILABLE TRAINING

There are several training series available to Zap users:

- Get to Know Zap!
- Get Zapped! for Agents
- Get Zapped! for Managers

To access the links to the available Zap Training Classes, refer to the **Zap Support** Home page.



USAA Quick Reference Guide: How Do I Learn About Zap®

New to Zap? Familiarize yourself with all of the available Zap learning resources.

Q. What resources are available for learning about Zap?

A. There are several resources available for learning about Zap and how it can help you build your business.

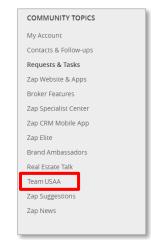
🚹 Zap Support

Zap Support is accessed from within Zap, and



- includes several resource options:
 - Getting Started is intended for new Zap users, and includes short videos and articles on a variety of topics.
 - The **Community** is an interactive space in which you can share ideas, ask questions, and get help from other users.
 - The Knowledge Base houses numerous how-to articles and videos on specific Zap features.
 - The Video Library includes all available Zap videos, and is a great way to learn your way around Zap.
 - The Glossary includes definitions for every Zap term, A to Z.

Zap Support also includes a separate area just for agents working with USAA clients. The **Team USAA** Community and Knowledge Base is designed for the special needs of agents handling home purchases for military personnel.



Other Resources

Other available resources to learn about Zap include the following:

- Zap has a **Social Media** presence on Facebook, Twitter, Vimeo, and YouTube, where you can access even more great info.
- Your Zap Specialist stays informed of new features and can help you learn Zap, assist with Zap issues, and report company issues.
- ZapTV is a live broadcast, brought to you by the Zap Squad! Each month's session is centered around a different Zap learning topic, with featured guest speakers, interactive



activities, and opportunities to get your critical Zap questions answered.